

GLOBAL INSTITUTE OF ORGANIZATIONAL COACHING

UPGRADE YOUR SKILLS!

LEADER AS COACH, COACH AS LEADER PROGRAM

Mondays, Beginning March 17, 2025
6 wks - 11 am EST

WHAT YOU WILL LEARN

Enhancing and Strengthening Rapport

When rapport is established, the team member feels more comfortable, valued, and understood, which allows for deeper conversations and more effective coaching outcomes. They are more likely to open up and engage in the coaching process.

Active Listening

Active listening goes beyond simply hearing words; it involves focusing on the speaker, interpreting both verbal and non-verbal cues, and responding thoughtfully.

Powerful Questioning

Powerful questions are at the heart of effective coaching, as they encourage deep reflection, challenge assumptions, and facilitate personal and professional growth.

Change Processes

Global IOC uses a variety of empirically tested model as resources for coaches for integration into practice which help teams navigate transitions more effectively.

Feedback and Accountability

Effective feedback in coaching provides insight, encourages reflection, and motivates action. Effective feedback is specific, actionable, and designed to help team members improve.

Emotional Intelligence (EQ) and Emotional Agility

In coaching, EQ is crucial for identifying the emotional drivers behind a team member's behavior and providing supportive guidance.

Setting Goals and Taking Action

Coaches work with team members to articulate specific, achievable goals and develop actionable strategies to accomplish them.

Self-Reflection

Self-reflection is a critical aspect of coaching that encourages individuals to examine their thoughts, actions, emotions, and experiences to gain deeper insights and drive personal and professional growth.

Apply Today!

GLOBAL INSTITUTE OF ORGANIZATIONAL COACHING
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APPLY FOR ADMISSION TODAY

Expanding Leadership Skills-Lead with Purpose

Purpose-Driven Leadership

Leaders who lead with purpose connect their vision and goals to a larger mission. This sense of purpose helps align the team's efforts with broader organizational or societal goals, fostering a deeper commitment and motivation among team members.

Authenticity and Integrity

Leaders are transparent about their values and beliefs, and consistently act in ways that reflect these principles. This builds a strong foundation of trust and respect.

Empowerment and Engagement

Leading with purpose involves empowering team members and engaging them in the vision. When team members understand how their work contributes to a meaningful goal, they are more likely to be motivated and engaged.

Communication and Connection

Leaders regularly share updates on progress toward the purpose, celebrate milestones, and reinforce how individual and team efforts contribute to the overall mission.

Resilience and Adaptability

Leaders help their teams stay focused on the purpose, adapt strategies as needed, and support each other through setbacks by reinforcing the larger mission.

WHAT YOU WILL RECEIVE:

- Coaching Workbook
- Nine hours of small group training
- DISC-Values Assessment: Report and Debrief
- Leadership Assessment: Report and Debrief
- Three individual coaching oversight calls with Master Coach